



GWA

LAW TAX ACCOUNTING

SHANGHAI - BEIJING - HO CHI MINH CITY - BANGKOK
HONG KONG - MILANO - BERGAMO

a Great Way to Asia!

WHAT WE DO

We are an international consulting firm operating in Asia since 2004 with headquarters in Shanghai. We have also offices in Beijing, Ho Chi Minh City and Bergamo (IT), and desks in Milan and in different Asian cities.

We are able to assist our clients in a wide range of cross border and domestic transactions in Asia and Europe and we are affiliated to strong international networks of reliable alliances and partnerships around the world.

We guide foreign companies through the complexities of different regulatory environments and assist them with all aspects of establishing, maintaining and growing their business operations.

Our team consists of more than 40 international professionals including Lawyers, Tax Advisors and Certified Public Accountants that combine in-depth local expertise and broad experience of the Asian and International business environment, with a keen understanding of the needs of international companies.

We assist more than two hundred clients spanning from large enterprises to small and medium ones.

Our Staff is specialized in:

- Corporate Matters and Incorporation
- Corporate Governance
- Commercial Law and International Trade
- Mergers and Acquisitions
- Litigation and International Arbitration
- Legal Due Diligence
- Intellectual Property
- Liquidation and Deregistration
- Tax Compliance
- Tax Registration and Declarations
- Tax Certificates and Memorandum
- Transfer Pricing Services
- Application of Double Taxation Agreements Tax Planning Solutions
- Tax Due Diligence
- Annual Statutory Compliance
- Bookkeeping
- Accounting Reclassification
- Internal Audit
- Staff Loan and Treasury Services

MANAGING PARTNERS



Giovanni Pisacane

Founder and Managing Partner

Giovanni is a business lawyer specialized in international practice. He has been practicing as a business lawyer since 1996 and has extensive experience in China's Civil and Commercial Law as well as in arbitration and mediation. From 2021 he is in charge of Vietnam operations



Daniele Zibetti

Managing Partner

Daniele is a business lawyer specialized in Merger and Acquisition operations, Commercial Law and international arbitration. He is partner of GWA and he has worked as advisor for several investment projects and dispute resolutions in China and in Hong Kong. He is the responsible partner of GWA Bangkok office

OUR SERVICES

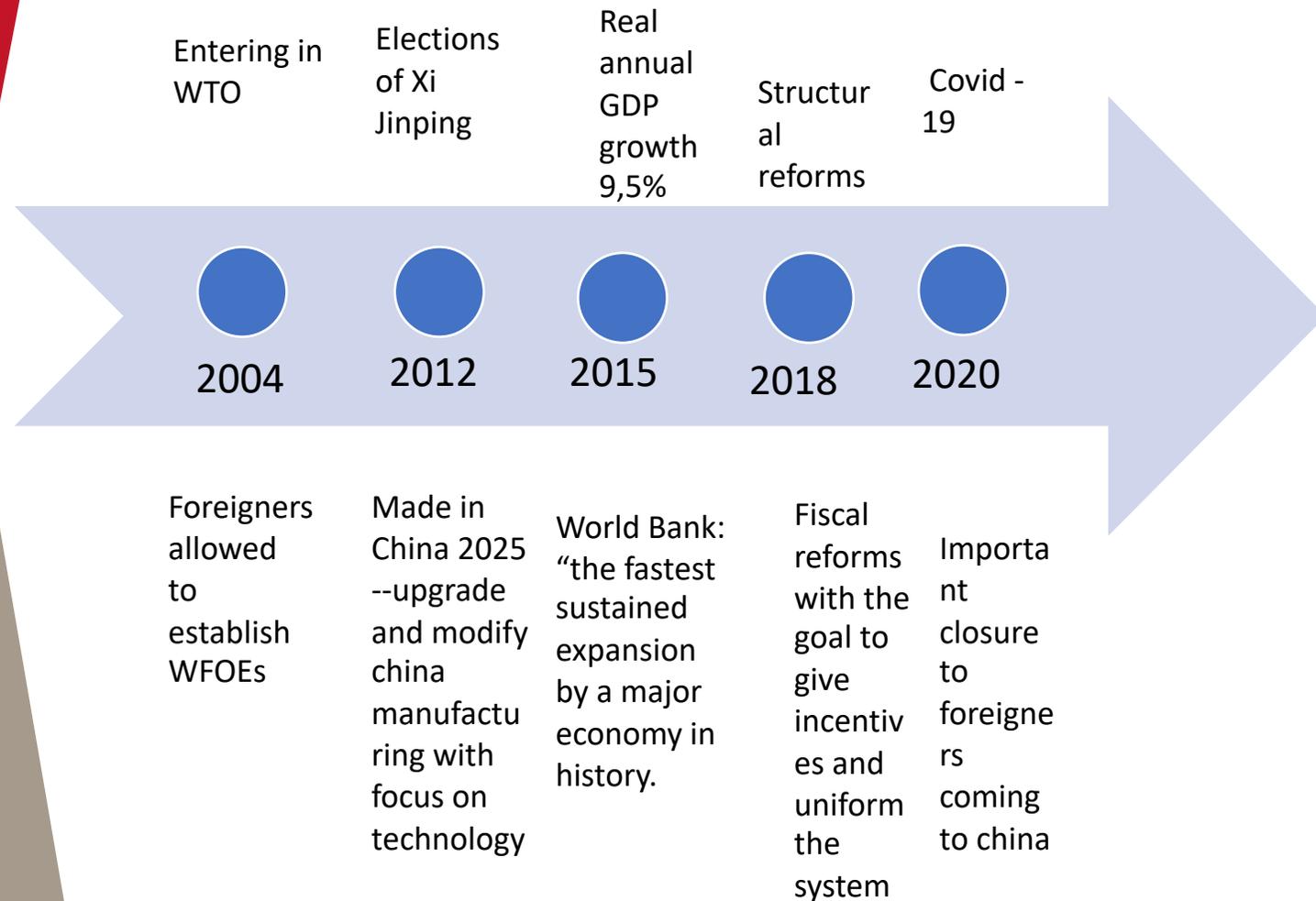
- Legal
- Tax
- Accounting

Our services help to manage the legal, tax and accounting issues faced by multinational companies in China, Vietnam, Thailand, Italy and, more in general, in Asia and in Europe



WHY WE CHOOSE CHINA

In 2024 we will reach 20 years of business in China. During these years we have been working in a developing environment facing many challenges but also an unprecedented growth.



OUR FUTURE DESTINATIONS : SOUTH EAST ASIA

Home to several emerging market countries, South East Asia is one of the most dynamic regions in the world and an important driver of the world's economic.

ASEAN – Association of South East Asian countries: The 10 ASEAN countries gradually came together to improve common political and economic ties and form a stronger political body as well as an more integrated and larger market.



VIETNAM: A PROMISING OPTION IN LIGHT OF THE CHINA + 1 STRATEGY

The China Plus One Strategy , is a business strategy which encourages investors to diversify their investments by not only investing in China.

In this scenario, Vietnam appears a favorable investment destination due to its proximity to China, its coastline, and lower export tariffs implemented by free trade agreements with Asean's countries which offer several competitive tariff rates for businesses looking to manufacture and then export to other countries.

Furthermore businesses in Vietnam benefit from several government incentives such as tax incentives, exemptions on land and water rent, as well as favorable investment policies for certain industries like high-tech.

INTERNATIONAL NETWORKS

Our networks include big professional alliances such as ACB Group SpA and Omnia.



Omnia is the first network of law firms in the world equipped with a specialized Italian Desk with Italian lawyers or of Italian training, having qualification in the foreign country where they operate.



ACB Group is an association of professionals able to help and advise companies in every sector. ACB can count on a team of 500 professionals in more than 30 cities around Italy proposing itself as the perfect bridge to access the Italian market.



“Acquisizioni e Fusioni in Cina”

Giovanni Pisacane, Daniele Zibetti

2011

A comprehensive view of Merger and Acquisition operations, their practical aspects and main issues in China.



“Corporate Governance in China”

Giovanni Pisacane

2017

A useful tool to help to understand the key factors involved in organizing, structuring and managing a company in China.



“Manuale Pratico di Diritto Privato e Commerciale Cinese”

Giovanni Pisacane

2011

A useful guide to know and understand the private and commercial laws of China.



“Guida Pratica alla Fiscalità in Cina”

Giovanni Pisacane, Marta Snaidero

2018

A useful learning tools for a better understanding of tax optimization strategies and an analysis of the current fiscal system in China.



“Gestione e Amministrazione delle Società in Cina”

Giovanni Pisacane, Daniele Zibetti

2015

A valuable guide to the discipline of the Corporate Governance of the foreign invested companies in the China.

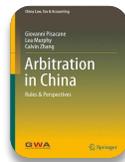


“Fare Affari in Cina”

GWA and Italian Trade Agency

2019

A comprehensive and practical guide to the Chinese regulatory landscape from the management of a company to the intellectual property protection.



“Arbitration in China”

Giovanni Pisacane, Lea Murphy, Calvin Zhang

2016

A comprehensive and practical overview of arbitration in China.



“Intellectual Property in China”

Giovanni Pisacane, Daniele Zibetti

2020

This book offers a guide to intellectual property law in the PRC and uses practical cases to demonstrate how Chinese IP law really works.

Our Headquarters are in Shanghai. We have offices in Beijing, Bergamo, Ho Chi Minh City and we have desks in Milan, Bangkok, Hong Kong and New Delhi.

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